



PROUD SPONSERS OF CONNACHT RUGBY

Murray Timber Group

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Forestry Manager
Murray Timber Group

Murray Timber Group

- Murray Timber Group is a family run Business setup by our Managing Director Paddy Murray in 1977
- Murray Timber Group is one of the largest, most progressive and flexible sawmills in Ireland
- We harvest and haul in excess of 500,000m³ of logs per year on a single shift
- Operations are spread across two production facilities in Ballygar County Galway and Ballon in County Carlow
- Our plants are ideally located to meet domestic and export demand
- We purchase our logs from Coillte, NIFS, Private sector, IFUT and Scotland

Murray Timber Group

- Murray Timber Group has the capacity to ensure that forest owners always get the best value for their timber
- Images below of a nearby plantation that I was involved in first and second thinning operations







Private Sector

- There is currently 4 million m³ of timber available in Ireland and this figure is set to double to 8 million m³ by 2035
- The main contributor to this increase is the private sector
- The private sector is currently producing 1 Million m³ and this is forecasted to be producing near 5 Million m³ by 2035, due to the high levels of private planting in the late eighties and early nineties (Coford all Ireland Roundwood production 2016-35)
- The supply is to increase dramatically over the next two decades
- Thinning volume is to account for 19% of the increase with 81% from Clearfells (Coford all Ireland Roundwood production 2016-35)

MTG'S Experience

- We Purchase a significant volume of private logs annually
- MTG have being on a campagne of advertising and building our private client base over the last five years
- MTG offer excellent prices with prompt payment and a signed contract with each sale
- We purchase thinnings/clearfells
- MTG purchase standing, roadside or millgate
- We continue to invest each year and build on our private volumes and our client base

Current Issues

- The current road grant is not being used by private companies or growers which in turn effects the immobilisation of the private resource
- Road grant is payable @ maximum of €40 a meter which in the majority of cases will not pay for the road with the current specification. Yearly figures from Forest Service show meters constructed this year down 14%
- We feel The specification is to high (road that is built should just be fit for purpose)
- Planning permission needed in majority of county's with councils coming back with bonds / weight restrictions, as a result growers are feeling apprehensive about thinning



Current Issues

- A release is expected from the F/S in relation to an increase in the road grant (to cover planning permission) but this has not been released yet
- Taking too long to get felling licences back to growers (I do realise changes are in place now to cover a number of thinning's under the one approval), also felling licence being issued to 22 year plus forestry before it has reached maximum potential
- With a small thinning window to undertake forestry operations delays in constructing roads and having forest roads approved to specification growers are missing the opportunity to undertake works on their plantations
- Planting figures are back this year. Latest figures from the F/S show afforestation area is down 14% compared to last year. With the changes in premiums (no difference between farmer/non farmer) I would have thought that figures would have improved

What a Sawmiller would like to see

- Easier to do business (Markets change growers waiting for paperwork / approval)
- Growers in many cases given the plantation size in Ireland cannot afford to pay bonds
- Maximising the resource / immobilisation of the resource
- Forestry contributes 2.2 billion to the Irish economy annually if the resource is maximised this figure can be built upon
- We have an excellent climate for growing Conifers and this should be maximised

Current Prices

- Sawlogs delivered millgate : €72m³ / €78 per tonne
- 3.1's delivered millgate: €52m³ / €58 per tonne
- We offer a free service to inspect and price any plantation
- Log price is market related
- Pulp selling currently for between €28 - €30 tonne roadside
- Stakes €40-€42 tonne roadside

Images

New boiler Installed 2015



Images

Four new high speed kilns installed in 2015



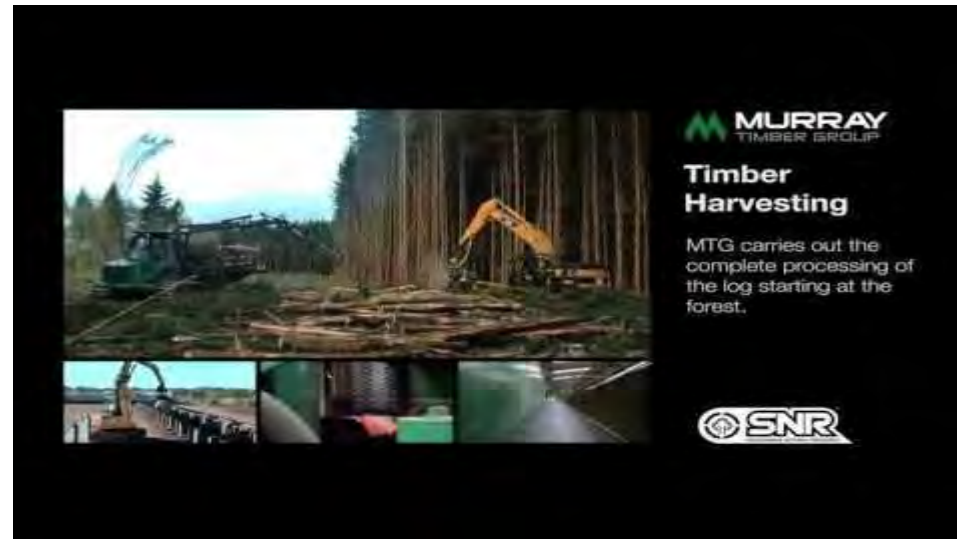
Example of our sawn product



Harvesting Private sale in Dundalk 2014



Murray Timber Group Video





THANK YOU